



Gary S. Connor

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Over 20 years of senior executive management experience leading multi-billion dollar enterprises and 1000's of people to develop and field fighter, missile defense, command & control, and intelligence/surveillance/reconnaissance systems for the US, NATO & Allies. Seasoned leader and experienced manager with superior communications, organizational, execution, international relations and people skills. Brigadier General, USAF (Retired).

Principal Areas of Expertise

Executive Management

As Ground-based Midcourse Defense (GMD) Director, inherited a 40%-downsized workforce with 25% less budget and inspired them to field 50% more interceptors, lead 2 successful \$150M intercept tests, and drive operational system readiness rates above 95%.

Financial Management

As GMD Director, arrested \$1.1 billion cost overrun for \$18+ billion program by levying strict controls and performance incentives with industry. Implemented a comprehensive cost accounting and baseline management system for \$2 billion/year program.

Systems Integration

While in Iraq, created responsive partnerships between CENTCOM, intelligence communities, and Services – established a new watermark for rapidly-fielding (within 6 months) precision geo-location capabilities – accelerated insurgent targeting to single-digit minutes.

Strategy Innovation

As Reconnaissance Director, crafted/implemented unique strategy to field state-of-the-art airborne signals intelligence capabilities – forged four companies into a “virtual Prime contractor” – novel tech/business model delivered \$500M integrated air and ground systems in four years.

Change Leadership

As C2ISR Director, synchronized DoD's \$10 billion budget for multi-platform ground-target tracking systems. Pathfinder for capability-based investment roadmaps across Services, DoD, and Interagency.

Logistics Transformation

As Joint STARS Director, crafted innovative, long-term fleet support contract -- DoD model for performance-based logistics. In first year, exceeded availability and performance – fielded 33% more aircraft with 18% less budget and achieved a deployed 98% sortie generation rate.



Dayton Aerospace, Inc.

Position

Associate

Education

BS, Electrical Engineering
University of Lowell, MA
MS, Computer Engineering
University of Lowell, MA
MS, National Resource Strategy
Industrial College of the Armed
Forces (ICAF)

Key Positions

Deputy Program Manager

Ballistic Missile Defense System
(BMDS)

Program Director

Ground-based Midcourse Defense
(GMD) Program

Deputy Chief of Staff

Communications, Multi-National
Forces, Iraq

Commander

Command & Control (C2)
Intelligence Surveillance &
Reconnaissance (ISR) Wing

Commander

Battle Management Systems Wing

Director

Reconnaissance Systems Program
Office (SPO)

Detailed Work History

2010 – present <i>Dayton, Ohio</i>	Associate Dayton Aerospace, Inc.
2010 – present <i>Huntsville, AL</i>	Principal Consultant Connor Group, LLC
2009 <i>Huntsville, AL</i>	Deputy Program Manager Ballistic Missile Defense System (BMDS) Acquisition executive (15 programs; \$8+ billion/year) to develop, integrate, field, support missile defense capabilities (valued at \$100+ billion) for US, Allies, and deployed troops.
2007 – 2008 <i>Huntsville, AL</i>	Program Director Ground-based Midcourse Defense (GMD) Program Led 6000+ government/industry team to develop, integrate, field and support \$25 billion capability to defend US and Europe against medium and long-range ballistic missile attacks.
2006 <i>Baghdad, Iraq</i>	Deputy Chief of Staff Communications, Multi-National Force, Iraq Led 2500+ team integrating combat command, control & communications capabilities for Coalition forces. Drove US government efforts to build Iraqi Government IT capacity.
2005 <i>Hanscom AFB, MA</i>	Commander Command & Control (C2) Intelligence Surveillance & Reconnaissance (ISR) Wing Led 2500+ team delivering and supporting transformational, operational-level C2 and ISR information dominance capabilities for US & allies valued over \$14 billion.
2004 <i>Hanscom AFB, MA</i>	Commander Battle Management Systems Wing Led 4000+ personnel to develop, field and support advanced, airborne, battle management and C2 capabilities for US and allies valued over \$15 billion.
2002 – 2004 <i>WPAFB, OH</i>	Director Reconnaissance System Program Office Led 3500+ team to develop cutting-edge, highly-classified, combat-fielded ISR systems valued over \$40 billion. Directed four test and evaluation units flying 3000+ hours annually.
Previous	US and International program and project leadership/management of fighter, command and control and computer systems capabilities.



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