

GARY CONNOR

ASSOCIATE, DAYTON AEROSPACE, INC.

PROFILE

Over 30 years of senior executive management experience leading multi-billion dollar enterprises and thousands of people to develop and field fighter, missile defense, command & control (C2), and intelligence/surveillance/reconnaissance (ISR) systems for the US, NATO and Allies. Seasoned leader and experienced manager with superior communications, organizational, execution, international relations and people skills. Brigadier General, US Air Force (USAF) (Retired).

PRINCIPAL AREAS OF EXPERTISE

Executive Management

As Ground-based Midcourse Defense (GMD) Director, inherited a 40%-downsized workforce with 25% less budget and inspired them to field 50% more interceptors, lead two successful \$150M intercept tests, and drive operational system readiness rates above 95%.

Financial Management

Arrested \$1.1B cost overrun for \$18B+ GMD program by levying strict controls and performance incentives with industry. Implemented a comprehensive cost accounting and baseline management system for a \$2B/year program.

Systems Integration

While in Iraq, created responsive partnerships between CENTCOM, intelligence communities, and Services—established a new watermark for rapidly-fielding (within six months) precision geo-location capabilities which accelerated insurgent targeting to single-digit minutes.

Strategy Innovation

Crafted and implemented a unique strategy to field state-of-the-art airborne signals intelligence capabilities. Forged four companies into a “virtual” prime contractor. This novel technical and business model delivered \$500M of integrated air and ground systems in only four years.

Change Leadership

As C2ISR Director, synchronized Department of Defense’s (DOD) \$10B budget for multi-platform ground-target tracking systems—a Pathfinder for capability-based investment roadmaps across Services, DOD, and Interagency.

Logistics Transformation

As Joint STARS Director, crafted innovative, long-term fleet support contract which became the DOD model for performance based logistics (PBL). In first year, exceeded availability and performance, fielding 33% more aircraft with 18% less budget and achieved a deployed 98% sortie generation rate.



DAYTON AEROSPACE

4141 Colonel Glenn Hwy.
Suite 252
Dayton, Ohio 45431

P: (937) 426.4300

EDUCATION

MS, Computer Engineering
University of Lowell, MA

MS, National Resource Strategy
Industrial College of the Armed Forces

BS, Electrical Engineering
University of Lowell, MA

National Security Strategy Program
Maxwell School of Citizenship & Public Affairs, Syracuse University

Air Command and Staff College
Distinguished Graduate

Program Manager’s Course
Defense Systems Management College (DSMC)

Squadron Officer’s School
Distinguished Graduate

KEY POSITIONS

Deputy Program Manager, Ballistic Missile Defense System (BMDS)
Missile Defense Agency (MDA)

Program Director, Ground-based Midcourse Defense (GMD) Program
MDA

Deputy Chief of Staff, Communications and Information Systems
Multi-National Forces, Iraq

Commander, Command & Control (C2) Intelligence Surveillance & Reconnaissance (ISR) Wing
Electronic Systems Center (ESC)

Commander, Battle Management Systems Wing
ESC

Material Wing Director, Reconnaissance Systems Program Office
Aeronautical Systems Center (ASC)

System Program Director, JSTARS
ESC

WORK HISTORY

Associate | Dayton Aerospace, Inc.

2010-present

Deputy Program Manager, Ballistic Missile Defense System (BMDS) | MDA

2009, Huntsville, AL

Acquisition executive overseeing 15 programs; \$8B+ a year to develop, integrate, field, and support missile defense capabilities, valued at \$100B+ for the US, Allies, and deployed troops.

Program Director, Ground-based Midcourse Defense (GMD) Program | MDA

2007-2008, Huntsville, AL

Led 6,000+ government/industry team to develop, integrate, field and support \$25B capability to defend US and Europe against medium and long-range ballistic missile attacks.

Deputy Chief of Staff, Communications and Information Systems | Multi-National Force - Iraq

2006, Baghdad, Iraq

Led 2,500+ team integrating combat command, control & communications capabilities for Coalition forces. Drove US Government efforts to build Iraqi Government information technology capacity.

Commander, Command & Control (C2) Intelligence Surveillance & Reconnaissance (ISR) Wing | ESC

2005, Hanscom AFB, MA

Led 2500+ team delivering and supporting transformational, operational-level C2 and ISR information dominance capabilities for US and allies valued over \$14B.

Commander | Battle Management Systems Wing

2004, Hanscom AFB, MA

Led 4,000+ personnel to develop, field and support advanced, airborne, battle management, and C2 capabilities for US and allies valued over \$15B.

Materiel Wing Director, Reconnaissance System Program Office | ASC

2002-2004, WPAFB, OH

Led 3,500+ team to develop cutting-edge, highly-classified, combat-fielded ISR systems valued over \$40B. Directed four test and evaluation (T&E) units flying 3,000+ hours annually.

Prior to 2002

- System Program Director, JSTARS, ESC, *Hanscom AFB, MA*
- System Program Director, AWACS, ESC, *Hanscom AFB, MA*
- Assistant Chief of Staff, Ballistic Missile Defense Organization, Pentagon, *Washington, DC*
- Executive Officer to the Commander, ASC, *WPAFB, OH*
- Chief, F-16 Advanced Programs Branch and Management Control Division, ASC, *WPAFB, OH*
- Program Manager, Turkish F-16 Program, ASC, *WPAFB, OH*
- Executive Officer to Director, Tactical Programs, SAF/AQ, *Washington, DC*
- Deputy, E-3A AWACS, SAF/AQ, Pentagon, *Washington, DC*
- Program Element Monitor (PEM), NATO and Saudi Arabia AWACS Programs, HQ USAF, *Washington, DC*

DAYTON AEROSPACE

4141 Colonel Glenn Hwy.
Suite 252

Dayton, Ohio 45431

www.daytonaero.com