

PETE SANDNESS

SENIOR ASSOCIATE, DAYTON AEROSPACE, INC.

PROFILE

Over 25 years of defense acquisition leadership and program management experience across the US Department of Defense (DoD). Diverse experience in weapon system and software/IT development, testing, sustainment, strategic planning, acquisition workforce development, and organizational change leadership. Proudly led teams to advance airlift and tanker, command and control, and information technology system capabilities. Recognized for stakeholder collaboration with higher Headquarters to include Major Commands (MAJCOMs) as well as interagency and legislative partners. Respected leader and mentor on a variety of acquisition workforce development initiatives. Colonel, U.S. Air Force (USAF) (Retired).

PRINCIPAL AREAS OF EXPERTISE

Risk Management	Organizational Management	Strategy Innovation
Software/IT Acquisition Management	Portfolio Management	Test & Evaluation (T&E) Management
Strategic Communications	Process Improvement	Workforce Development
	Change Leadership	

WORK HISTORY

Senior Associate | Dayton Aerospace, Inc.
2024-present, *Dayton, OH*

Provide advice and assistance to government and industry strategic planning, business strategy, engagement planning, and policy development efforts. Develop competitive government solicitations and support industry capture planning and proposal development. Assist with retention planning and opportunity development. Expertise spans all phases of development and production on a variety of systems ranging from IT, to aircrafts, to electronic systems.

Deputy Director | Business & Enterprise Systems (BES) Directorate, Air Force Materiel Command (AFLCMC/GB)
2021-2023, *Wright-Patterson Air Force Base (WPAFB), OH*

Led over 2,100 personnel in three states responsible for operating, integrating, and innovating USAF online business systems. Mission areas include personnel, finance, contracting, maintenance, supply, transportation, medical, and civil engineering. Focused efforts on cybersecurity, software development, and requirements management with 80 stakeholder entities across the DoD. Shaped internal leadership communications so that staff were informed and inspired to see how their day-to-day work connected to the mission. Worked with leaders to set strategic priorities and led unit's annual strategic planning process, ensuring alignment with the director and upper echelon leadership team.

Deputy Director | Plans and Programs Directorate (AFLCMC/XP)
2020-2021, *WPAFB, OH*

Managed strategic planning/governance processes, information technology, and facility management for USAF's largest acquisition center. Developed processes and tools to manage military and civilian workforce capacity and capabilities to support and deliver its programs. Spotlighted client computer fleet issue, and then generated resources to replace outdated machines. Advocated for resources needed to upgrade facilities.

Director, Acquisition & Industry Relations | Defense Intelligence Agency (DIA)
2018-2020, *Washington, DC*

Guided agency personnel to deliver intelligence community capabilities. Directed initiatives to improve business acumen, governance, and reporting structures. Advised eight senior executives on Airmen personnel matters and mentored 70 USAF members.



DAYTON AEROSPACE

4141 Colonel Glenn Hwy.
Suite 252
Dayton, Ohio 45431
P: (937) 426.4300

EDUCATION

MA, Strategic Studies
Air War College

MA, Military Operational Art and Science
Air Command and Staff College

MBA, Business Administration
Western New England University

BS, Management
US Air Force Academy

Certificate, Sports Management
University of California - Davis

Program Manager's Course
Defense Acquisition University

Air Force Acquisition Leadership Challenge Program

Squadron Officer School
Air University

CERTIFICATIONS

Defense Acquisition Professional Development Program Certification
Program Management - Advanced
Test & Evaluation - Practitioner
Logistics - Foundational

ACHIEVEMENTS

Department of the Air Force Acquisition Executive's Customer Service Team of the Year. 2013

National Defense Industrial Association Air Force Tester of the Year. 2006

Air Force Materiel Command Test Team of the Year, 2006

WORK HISTORY (CONT'D)

Deputy Director | Acquisition Excellence Directorate (AFLCMC/AQ)

2017-2018, *WPAFB, OH*

Led military and civilians in directorate-level position responsible for development and placement of program/test managers. Oversaw acquisition support to Center-level Directors and their defense acquisition programs across 28 Center locations. Ensured Center's program management workforce and processes met customer needs and complied with legal/regulatory requirements. Designed and directed junior acquisition workforce development program. Created leadership program curriculum and presented course information with educational partners from Air Force Institute of Technology (AFIT), Defense Acquisition University (DAU), and the University of Tennessee School of Business over two 12-week periods for 16 military and civilian students.

KC-46 Test Program Manager | Tanker Directorate (AFLCMC/WK)

2014-2016, *WPAFB, OH*

Led test and evaluation program for \$52B tanker aircraft recapitalization. Directed integrated test team representing 34 agencies. Responsible for ground, flight, and live-fire test program test points. Guided actions to meet contract requirements; responded to congressional and media queries; and reported progress program leadership team. Propelled testers to historic KC-46 first flight and first in-flight fuel transfer. Completed required ground and flight test points to assure ability to procure first 19 aircraft.

Chief | SAF/AQ Executive Action Group, HQ USAF

2013-2014, *Pentagon, Washington, DC*

Led military and civilian team responsible for supporting Assistant Secretary of Air Force and 3-Star General military deputy; a crucial node between the Senate-appointed Air Force Service Acquisition Executive (SAE) and field-level acquisition units. Directed and reviewed actions for Secretary of Defense, Secretary of the Air Force, and Chief of Staff of the Air Force taskings. Developed and recommended USAF positions critical to weapon system modernization/sustainment efforts. Oversaw Congressional and media teams; responsible for all inquiries, reports, and hearing preparations.

KC-135/KC-10 Program Element Monitor (PEM) and Deputy Chief | Mobility Division, HQ USAF

2011-2013, *Pentagon, Washington, DC*

Led military and civilian team responsible for legacy tanker, strategic airlift, and executive airlift procurement and modernization portfolio. Initiated program guidance, assessed acquisition requirements, and oversaw funding inputs to President's budget. Responded to inquiries from DoD leaders, Congressional members/committees, and the media and drove success during most significant budget turmoil in decades; assured mobility fleet's ability plan, program, and execute fiscal resources to achieve national policy objectives. Deployed to Headquarters United States European Command, September 2011 to March 2012.

Program Manager, e-Learning Systems | HQ Air Education and Training Command (AETC)

2007-2010, *Randolph AFB, TX*

Directed military, civilian, and contractor team developing, operating, and maintaining USAF's on-line learning management system. Delivered 1,770 professional education, expeditionary skills, culture/language, ancillary, technical, and flying training and education products for the USAF, AETC, and other DoD agencies. Worked with Air Staff personnel on formulating educational policies and procedures to select appropriate techniques and technologies to deliver a wide variety of educational requirements. Successfully designed and implemented critical infrastructure upgrades—courses launched faster through edge caching implementation and improved system security with multi-factor authentication. Delivered over 16 million course completion certificates. Panel expert at 2009 DoD Distance Learning Conference. Deployed to US Embassy, Baghdad in 2008.

Prior to 2007

- Test Manager, 350th Electronic Systems Wing, Electronic Systems Center, *Langley AFB, VA*
- Assistant to the Commander, Aeronautical Systems Center, *WPAFB, OH*
- Program Manager, HC-130J Maritime Patrol Aircraft, Mobility Directorate, Aeronautical Systems Center, *WPAFB, OH*
- Operational Analyst, HQ AFMC, Directorate of Requirements, *WPAFB, OH*
- Program Manager, Navigation and Landing Systems, Electronic Systems Center, *Hanscom AFB, MA*

DAYTON AEROSPACE

4141 Colonel Glenn Hwy.
Suite 252

Dayton, Ohio 45431

www.daytonaero.com