

MICHAEL BRAMAN

ASSOCIATE, DAYTON AEROSPACE, INC.

PROFILE

Over 25 years of acquisition experience in program management, financial management, and acquisition workforce management during all phases of the weapon system life cycle. Proven leader delivering results across numerous multi-billion dollar programs to include conventional and nuclear weapons, B-52, C-17, Tankers, and F-22 aircraft, with significant experience leading foreign military sales (FMS) programs. Colonel, US Air Force (USAF) (retired).

PRINCIPAL AREAS OF EXPERTISE

Acquisition Strategy Development

Reshaped long term acquisition and sustainment strategy for Minuteman III weapon system. Strategy shifted from Lead System Integrator (LSI) to government-managed subsystem contracts as a result in changes to National Defense Authorization Act (NDAA). Created new long-term contracting approach with risk mitigation for weapon system health during the transition phase.

Program Management

Led team through first and only multi-year production for F-22 Raptors. Executed multi-year strategy for both airframes and engines saving the USAF over \$600M.

Foreign Military Sales (FMS)

Authored numerous foreign sales agreements that allowed fledgling Iraq and Afghanistan Air Forces to acquire airlift and intelligence, surveillance and reconnaissance (ISR) aircraft quickly. Worked closely with the Iraqi Air Force on a more complex F-16 sale as they matured their flying skills and grew their Air Force infrastructure. Worked closely with Saudi partners on largest FMS case in US history with the sale of new F-15s and upgrades to the existing F-15 fleet.

Human Resource Management

Reorganized division from primarily logistics/supply chain management (SCM) focus to increased capability for new acquisition program management. Worked closely with union and higher headquarters to achieve mutually beneficial changes.



DAYTON AEROSPACE

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EDUCATION

MS, Procurement Management
Webster University

MS, Strategic Studies
Air War College

BA, Business Administration
Baptist College

Strategic Studies
Air Command and Staff College

Senior Executive Leadership
Georgetown University

KEY POSITIONS

Director, Strategic Systems Integration
Program Executive Officer (PEO),
Strategic Systems

Commander, 555th International Group
Air Force Security Assistance
Center (AFSAC)

Chief, F-22 Multi-Year Division
Aeronautical Systems Center
(ASC)

Deputy Chief, Weapons Division
SAF/AQ

Deputy Director, KC-767
ASC

Chief, C-17 Business & Integration Division
ASC

WORK HISTORY

Associate | Dayton Aerospace, Inc.

2013-present, Dayton, OH

Support government and industry customers in a wide range of tasks including acquisition strategy development, program management, program execution, foreign military sales (FMS) and acquisition workforce management and development.

Senior Consultant | Rylex Consulting, LLC

2012-present, Clearfield, UT

Provide strategic advice on nuclear acquisition programs to the system program director and work directly with the Intercontinental Ballistic Missile (ICBM) program office and Nuclear Weapons Center (NWC). Assist ICBM Fuze program with acquisition strategy and documentation and work with Sandia Labs as the Fuze design agent to identify cost saving opportunities.

Director, Strategic Systems Integration | Program Executive Office (PEO) for Strategic Systems

2010-2012, Kirtland AFB, NM

Provided executive oversight of PEO programs (ICBM and nuclear gravity bombs). Led the PEO office in developing and promulgating acquisition policy and provided assistance to program managers within the portfolio. Identified areas for cost, schedule, and performance efficiencies/savings and presented those to Air Staff. Worked with Air Staff, Office of the Secretary of Defense (OSD), National Nuclear Security Administration (NNSA), Department of Energy (DOE), Air Force Global Strike Command (AFGSC), Air Force Materiel Command (AFMC) and other government agencies at senior executive levels to resolve issues.

Commander, 555th International Group | Air Force Security Assistance Center (AFSAC)

2008-2010, WPAFB, OH

Led large, multi-disciplined workforce in the execution of FMS agreements for a portfolio valued in excess of \$96B. Built consensus on FMS policy and programs among diverse enterprise that included USAF, Department of Defense (DOD), Department of State (DOS), and foreign government representatives. Negotiated international agreements for the sale of US weapon systems. Worked closely with senior leaders at product and logistic centers across AFMC to provide materiel solutions for our international partner within cost and on schedule. Created a vision and led change management for reorganizing the unit from a predominately logistic/supply focus to an international program management focus.

Chief, F-22 Multi-Year Division | ASC (now part of AFLCMC)

2006-2007, WPAFB, OH

Responsible for acquisition strategy, program formulation, planning and organization of the F-22 multi-year production program sole source negotiation which included both airframe and engines and was valued at over \$9B. Overcame both congressional and OSD resistance and reached a compromise that included a first ever congressionally mandated multi-year savings validation from an independent third party. Award of the multi-year contract was dependent on approval by Congressional Committees based on the independent evaluation conducted by the RAND Corporation. Delivered verified contract savings of over \$600M, well in excess of the mandated \$250M target. Provided bi-weekly updates (in person and VTC) to the Service Acquisition Executive (SAF/AQ), Secretary of the Air Force (SECAF) and Chief of Staff of the Air Force (CSAF).

Prior to 2007

- Deputy Chief, Weapons Division, SAF/AQ, Washington, DC
- Deputy Director, KC-767 SPO, WPAFB, OH
- Chief, C-17 Business & Integration Division, ASC, WPAFB, OH

KEY PROJECTS

- Assisted with innovative approach for the USAF to acquire new fuzes for ICBMs under the oversight of the NWC. This new approach allowed the USAF to team with the US Navy, significantly reducing overall cost to both Services.
- Assisted with acquisition documentation leading to the Minuteman III Ground Subsystems request for proposal (RFP) on. Significantly streamlined the performance work statement (PWS) and instructions to offerors (ITO) in the RFP package.

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