

# JUDY FEDDER

ASSOCIATE, DAYTON AEROSPACE, INC.

## PROFILE

Senior executive with over 30 years of highly impactful experience in aerospace industry logistics and life cycle management. Specialized expertise in all aspects of logistics planning and business development for air vehicle sustainment across a wide range of systems. Former industry and government leader who has managed organizations up to 8,000 people and advocated for a \$37B budget that delivered cost-effective systems availability. Dynamic, skilled communicator known for building productive teams and networks affecting positive outcomes in rapidly changing environments. Lieutenant General, US Air Force (USAF), retired.

## PRINCIPAL AREAS OF EXPERTISE

### Business Development

Secured key industry win for \$800M+ non-organic aircraft maintenance contract that opened the door for highly competitive position on replacement platform. Solidified company position resulting in a sole-source award of a nearly \$2B 20+ year fighter aircraft overhaul program.

### Resource Management

Programmed, budgeted for, and directed execution of over \$37B annually for global operations of military installations and aircraft systems sustainment to meet demanding national security requirements. Developed and issued policy enabling management-level execution to deliver timely, cost-effective services for operational requirements.

### Strategic Planning

Developed defense industry business growth plan encompassing vision, expectations, and strategy toward goal of threefold revenue growth in 10 years across a \$5B business unit. Identified enablers and discriminators to shape capabilities for increasing and dominating in sustainment services business.

### Strategic Communications

Articulated logistics requirements to members of Congress and staff as the Air Force Legislative Liaison (AF/LL). Testified before the US House of Representatives on service operation and maintenance (O&M) needs, resulting in \$12B+ funding for major aircraft and engine overhauls and depot operations.

### Problem Solving

Streamlined worldwide USAF maintenance network to accommodate defense budget cuts. Realigned dispersed maintenance nodes by workload, eliminating over \$50M in manpower and equipment requirements.

### Team Building

Led highly successful business development team that met and exceeded business plan objectives for market capture. Hit \$1B challenge over \$4.2B plan with emphasis on performance based logistics (PBL) contracts covering five different platforms across US Government and international customers.



## DAYTON AEROSPACE

4141 Colonel Glenn Hwy.  
Suite 252  
Dayton, Ohio 45431

**P:** (937) 426.4300

## EDUCATION

### MBA, Management

Florida Institute of Technology

### BS, Dietetics

Michigan State University

### Defense Policy Program

Elliott School, George Washington University

### National Security Studies Program

Elliott School, George Washington University

### Executive Course for Logistics & Technology

University of North Carolina

### National Security Studies Program

Maxwell School, Syracuse University

### Air War College

### Air Command & Staff College

## KEY POSITIONS

### Senior Director, Global Sales & Marketing

GS&S Integrated Logistics,  
The Boeing Company

### Deputy Chief of Staff for Logistics, Installations, and Mission Support (A4)

HQ USAF

### Director of Logistics, HQ USAF

AF/A4L

### Director of Logistics

Air Combat Command (ACC)

### Commander

76<sup>th</sup> Maintenance Wing, Tinker Air Logistics Center (OC-ALC)

---

## WORK HISTORY

### **Associate | Dayton Aerospace, Inc.**

**2017-present, Dayton, OH**

Provide US military and aerospace industry expertise in all areas of logistics, sustainment, aircraft maintenance, and product support.

### **Senior Director, Global Sales & Marketing, GS&S Integrated Logistics | The Boeing Company**

**2015-2017, Washington, DC**

Responsible for new business growth within company's premier performance-based logistics (PBL) unit for Boeing and select non-Boeing fighter and rotorcraft platforms. Led business development team that developed and executed strategic and tactical planning, market coordination, and overall proposal development and support for US Department of Defense (DOD) and international customers in all areas of sustainment and supply chain.

### **Deputy Chief of Staff for Logistics, Installations, and Mission Support (AF/A4) | HQ USAF, Pentagon**

**2011-2015, Washington, DC**

Responsible to the Chief of Staff, USAF (CSAF) for global operations and people in logistics readiness, aircraft and missile maintenance, civil engineering, and security forces. Set policy and prepared budget estimates that enabled productivity and quality-of-life enhancements for active duty, Guard, Reserve, and civilian forces. Developed strategy and plans that envisioned and articulated a path for future service needs.

### **Director of Logistics | AF/A4L, Pentagon**

**2010-2011, Washington, DC**

Led organization, training, and equipping of over 180,000 logistics professionals to meet national security needs. Provided strategic direction and resources for materiel and equipment management, fuels, vehicle operations, and passenger traffic management.

### **Commander | 76<sup>th</sup> Maintenance Wing**

**2006-2009, OC-ALC, OK**

Led 8,000-person depot performing maintenance, repair, and overhaul on a variety of aircraft, engines, commodities, and software development. Generated \$2B+ in revenue.

### **Prior to 2006**

- Deputy Director of Legislative Liaison, SAF/LL, *Pentagon*
- Executive Officer to the Chief of Staff, CSAF, *Pentagon*
- Commander, 65<sup>th</sup> Air Base Wing and US Forces Azores, *Lajes Field, Portugal*
- Commander, 31<sup>st</sup> Logistics Group, *Aviano AB, Italy*
- SAF Special Assistant for Depot, Readiness, and Logistics Programs, *SAF/LL, Pentagon*
- Chief of Maintenance Policy, *AF/A4/7, Pentagon*
- Maintenance Supervisor and Commander, 46<sup>th</sup> Equipment Maintenance Squadron, *Eglin AFB, FL*

**DAYTON AEROSPACE**

4141 Colonel Glenn Hwy.  
Suite 252

Dayton, Ohio 45431

[www.daytonaero.com](http://www.daytonaero.com)