

JOHN NAUSEEF

ASSOCIATE, DAYTON AEROSPACE, INC.

PROFILE

Expert in cost, budget, and financial management with over 50 years of experience in government and industry. Successfully served as group vice president for a publicly held services company with accountability for revenue, profit and management (\$14M annual sales/200 people); vice president and chief financial officer (CFO) of a small privately held company (\$10M annually); and director of financial management and comptroller of Air Force Systems Command (AFSC) and Air Force Materiel Command (AFMC) (more than \$30B annually). Performed as the senior financial manager of a major US Air Force (USAF) weapons system program. Brigadier General, USAF (Retired).

PRINCIPAL AREAS OF EXPERTISE

Financial Management

Extensive experience in all facets of financial management—including budgeting, estimating, accounting, reporting, cash management, earned value management (EVM), program evaluation and analysis, and business case analysis (BCA)—at every organizational level in the public sector and as a CFO in the private sector, as well as operational, program management, and corporate offices. At operational level, was the accounting and finance officer for a large operational installation in a combat zone with responsibility for financial reporting, cash management, and banking operation. corporate CFO and treasurer for a small engineering services company. In program management, former senior financial manager for the F-16 systems program office responsible for the program cost estimates (approximately \$60B), budget execution, EVM, and F-16 program activity planning and integration. At corporate level, served as comptroller of the AFSC responsible for evaluating cost estimates for all USAF aeronautical, armament, electronics, missile, and space weapon systems programs and the management of the USAF research, development, test, and evaluation (RDT&E) appropriation.



DAYTON AEROSPACE

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EDUCATION

MS, Logistics Management

Air Force Institute of Technology
(AFIT)

BS, Business Administration

University of Rochester

Industrial College of the Armed Forces

Executive Program for Growing Companies

Stanford Graduate School of Business

POSITIONS

Vice President & CFO

Universal Technology Corporation (UTC)

Vice President & Director of Dayton Operations

Dynamics Research Corporation (DRC)

Director of Financial Management and Comptroller

Air Force Materiel Command

Director of Financial Management and Comptroller

Air Force Systems Command

Director of Program Control

F-16 Systems Program Office

Director of Program Control

Aeronautical Equipment Program Office

Director of Budget

Air Force Systems Command

WORK HISTORY

Senior Associate & Associate | Dayton Aerospace, Inc.

2006-present, Dayton, OH

Provide technical services to numerous commercial, government and international clients in acquisition planning, business development, program management execution, and alternative dispute resolution (ADR). Successfully assist clients in resolving multi-million-dollar disputes. Transitioned from senior associate to associate status in 2011.

Principal Consultant | PriceWaterhouseCoopers (PWC)

2000-2001, Dayton, OH

Provided financial management advisory and assistance services to include financial, business case, and process analyses, cost accounting, and cost estimating support.

Vice President, Dayton Operations | Dynamics Research Corporation (DRC)

1995-2000, Dayton, OH

Provided leadership and management of DRC Dayton operations to include workforce management, new business development, and community relations with annual sales of nearly \$14M. Major customers included AFMC, ASC, and the Materiel Systems Group. Major community activities/roles included vice president for finance, Air Force Institute of Technology (AFIT) Board of Trustees; National Defense Industrial Association (NDIA) executive committee member, Wright Brothers Chapter; and project officer for ASC contracts and comptroller ASC industry days.

Vice President and CFO | Universal Technology Corporation (UTC)

1993-1995, Dayton, OH

Provided financial management and oversight for successful local company which has been in business since 1961 and at the time generated \$7-10M in revenue annually. Major customers included the Air Force Research Laboratory (AFRL) propulsion, materials, and manufacturing directorates.

Director of Financial Management and Comptroller | AFMC and AFSC

1988-1993, WPAFB, OH and Andrews AFB, DC

Provided financial management and oversight to two major USAF commands with budgets exceeding \$30B. Responsible for research and development, procurement, and operations and support associated with USAF acquisition and support of weapons systems such as the B-1 and B-2, C-5 and C-17, F-15, F-16, F-22, AWACS, JSTARS, space systems, and other systems under development or in mature stages of sustainment.

Prior to 1988

- Director of Budget, AFSC, Andrews AFB, DC
- Director of Program Control, F-16 Systems Program Office, WPAFB, OH
- Executive to the Commander, Aeronautical Systems Division, WPAFB, OH
- Director of Program Control, Aeronautical Equipment Program Office, WPAFB, OH
- Various USAF Financial Management assignments to include tours in Vietnam and Germany

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