

DONALD OSBORNE

ASSOCIATE, DAYTON AEROSPACE, INC.

PROFILE

Over 35 years of financial management experience in all aspects of US Air Force (USAF) and Department of Defense (DoD) weapons system acquisition management. Experience includes nearly 20 years of senior-level management experience as the Chief Financial Officer for the USAF's largest, most expensive and highly classified weapon systems and laboratory research projects. Extensive experience in cost estimating, cost analysis, budgeting, and day-to-day system program office financial management. Solid reputation for personal integrity, integrity in business, excellence in work and a desire to mentor younger personnel. GS-15, Department of the Air Force (DAF) (retired).

PRINCIPAL AREAS OF EXPERTISE

Financial Management

Recognized expert in acquisition financial management including cost estimating, cost analysis, budgeting and Selected Acquisition Report (SAR) preparation for DoD Acquisition Category (ACAT) 1D weapon system programs. Led quick reaction cost team in developing HC/MC-130J single year procurement versus multiyear procurement (MYP) saving analysis, which resulted in Congressional MYP approval.

Source Selection Proposal Preparation and Evaluation

Extensive source selection experience managing government Cost Panels, preparing Request for Proposals (RFPs), performing contractor proposal evaluations and advising industry bidders on cost proposal preparation requirements.

Business Case Analysis

Experienced in providing decision makers with economic decision support throughout the lifecycle of acquisition programs. Provided program-level financial and benefit analysis for the KC-46A Sustainment Feasibility Demonstration (SFD) through the Office of the Secretary of Defense (OSD) decision support process. Prepared life cycle cost (LCC) estimates for multiple KC-46A sustainment options. Presented KC-46 LCC analysis results to senior decision makers at USAF-level, Air Force Material Command (AFMC), and Air Mobility Command (AMC).



DAYTON AEROSPACE

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EDUCATION

MA, Industrial Management
Central Michigan University

BS, Technical Education
Wichita State University

KEY POSITIONS

Senior Cost Analyst
KC-46A, AFLCMC/WKC

Senior Cost Analyst
HC/MC-130J, AFLCMC/WIS

Chief Financial Officer
Air Vehicles Laboratory, AFRL

Principal Analyst
HQ AFMC/A5J "Special Programs"

Chief Financial Officer
C-17 Program
(now AFLCMC/WLM)

Chief Financial Officer
Reconnaissance, Electronic
Combat & Propulsion Programs,
ASC (now AFLCMC)

CERTIFICATIONS

APDP Level III
Financial Management

Certified Cost Analyst

WORK HISTORY

Associate | Dayton Aerospace, Inc.

2017-present, Dayton, OH

Consultant to government and aerospace industries providing expert financial management, cost estimating, budgeting, source selection, proposal preparation and economic decision support expertise.

Senior Cost Analyst, KC-46A Program | AFLCMC/WK

2013-2014, WPAFB, OH (via Morgan Borszcz Consulting, LLC)

Provided program-level financial assessment and benefit analysis for the KC-46A program through Office of the Secretary of Defense (OSD) decision support, informing service component level investment decision processes. Analyzed life cycle cost (LCC) and compared costs for multiple potential solutions during the KC-46A Sustainment Feasibility Demonstration (SFD). Presented KC-46 life cycle cost analysis results to General Officers at USAF-level, Air Force Material Command (AFMC), and Air Mobility Command (AMC).

Senior Cost Analyst, HC/MC-130J | AFLCMC/WIS

2012-2013, WPAFB, OH (via MCR, LLC and Sumaria Systems)

Provided recognized expert cost estimating, cost analysis, and Selected Acquisition Report (SAR) reporting capability to the \$14.3B Special Operation Forces (SOF) HC/MC-130J program office. Developed program office annual estimates for single- and multi-year procurement (MYP), as well as extensive multiyear savings analyses; Congress approved MYP. Routinely performed quick turnaround estimates for SOF urgent need aircraft modifications. Mentored five junior personnel in USAF cost estimating techniques.

Chief Financial Officer, Air Vehicles Laboratory | Air Force Research Laboratory (AFRL)

2007-2012, Wright-Patterson AFB, OH

Directed all financial management services for this large AFRL research laboratory. Key contributor to the corporate board management construct utilized in this innovative research organization. Led successful integrated product team (IPT) that merged the air vehicle laboratory and propulsion laboratory financial management offices.

Project Leader, "Special Programs" | HQ AFMC/A5J

1998-2007, WPAFB, OH (via MTC Technologies, now BAE Corp.)

Led multi-disciplined team providing program and financial management support to HQ AFMC/A5J "Special Programs". Efforts included enterprise management, capabilities-based planning, transformation, Financial Improvement and Audit Readiness (FIAR) compliance, and financial management of classified programs.

Ministries Director | Christian Life Center

1997-1998, Dayton, OH

After early retirement from USAF Civil Service, managed all ministry activities for a large suburban church with 2500+ members. Directly supervised a staff of seven pastors and twenty-five administrative support personnel in conducting an extensive range of ministry operations, while managing an annual budget over \$4M.

Chief Financial Officer, C-17 | Aeronautical Systems Center (ASC) (now AFLCMC/WLM)

1994-1997, WPAFB, OH

Managed all financial management aspects of the \$30B C-17 weapon system. Also, managed 36 civilian and military financial professionals supporting development, full rate production, and worldwide logistics activities. Key financial management principal on the hand-selected management team led by Major General Ron Kadish, which saved the C-17 program from cancellation by Congress.

Prior to 1994

- Chief Financial Officer, Recon, Electronic Combat & Propulsion, ASC, WPAFB, OH
- Chief of Cost Estimating, Source Selection Cost Team Chief and ICA Team Chief, ASC Comptroller Staff, WPAFB, OH
- Air Force Officer, Cost Analyst, Budget Analyst, and Program Manager, various USAF programs

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